

PREMIER PRESS

NOVEMBER 2015



Happy Thanksgiving

All of us at PMI would like to wish you and your family a Happy Thanksgiving! We are thankful for your continued support!

Manure Demo Field Day

GA Department of Agriculture and University of Georgia are hosting a Manure Demo Field Day on Tuesday, Dec 1 in Tipton, GA. The event begins at 1 pm and will be held at the UGA Coastal Plain Experiment Station Dairy Research Center at 795 Animal Science Drive, Tifton, GA.

GA Dairy Conference

The Georgia Dairy Conference will be held from Monday, January 18 beginning at 1 pm and run through Wednesday, January 20 at noon in Savannah, GA.

The conference will be held at the Savannah Riverfront Marriott. Rooms can be booked at a rate of \$122.00 per night. For an agenda, visit: www.gadairyconference.com.

Important Contact Info

North & South Florida Milk Hauling
Rick Hedrick: 912-253-0993

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Kevin Mann: 877-367-9167

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Membership Meeting Recap

The **Margin Protection Program (MMP)** sign up period will end on November 20. The cost is \$100.00 for the basic \$4.00/cwt margin protection. Additional protection, up to \$8.00/cwt, can be purchased at varying prices. If additional protection is purchased, the payments for the additional protection can be made one of three ways: semi-annually, monthly or monthly through milk check deduction. The options will be for the producers to decide. In 2015, 80% of the milk supply was signed up with 55% dairy farms. 56% of that 80% bought higher coverage than the \$4.00/cwt level. Most US dairy producers are not happy with the program, stating that they would be out of business before they would get the first check. Since this is the only safe guard for dairy producers, their options are limited. Hopefully as we go forward with this program, there can be some changes made to the program that would make it more palatable. FYI – If the MILC program was still in place, there would be no payments under that program for 2015.

PMI, with the help of Dairy Performance Solutions, developed the **Producer Platinum Program** for the membership to follow. This program was put together to satisfy the needs and wants of our customer and potential customers and their customers: Dean Foods, Publix and Borden's. Retailers and processors want their milk supply to have some type of animal husbandry monitoring program in place. National Milk Producers developed the FARM program which over 90% of the US milk supply is now following. The FARM program is included as part of the PMI Platinum Program. If we are not proactive, then our customers will force something that can be far worse to administer than the FARM program. Dairy Performance Solutions will be conducting FARM visits over the next couple of months. You have received emails with information, take the time to watch the videos online so that you know what to expect.

TG Lee – Orlando has requested **butterfat levels** in milk to be between 3.30 and 4.00%. If your butterfat tests are running below or above that level and you fill a tanker by yourself, you will want to adjust your rations. If you have ice in your bulk milk tank, your milk weights will be adjusted to the buyer's weights. The drivers should be noting it on your barn chart.

We will be switching to **Dairy.com** for payroll services and web based statements and test results starting in January. We had too many issues for the members in accessing their information over this past year and we want to get it fixed right. We apologize for the problems and we intend to make this better.

Finally, below is the price forecast for 2016. At the meeting, it was discussed that 2016 prices will be very similar to 2015 prices. Here are the numbers by the month: (Central FL base milk price)

Jan.	\$18.90
Feb.	\$18.35
Mar.	\$18.38
Apr.	\$18.72
May	\$18.86
Jun.	\$18.28
Jul.	\$19.75
Aug.	\$19.88
Sep.	\$20.19
Oct.	\$20.33
Nov.	\$20.55
Dec.	\$20.70

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Premier Milk MARKET MINUTE

Commodity Prices	March	April	May	June	July	August	Sept	October	Current
Cheese - World Market	\$ 1.6216	\$ 1.5876	\$ 1.5762	\$ 1.5365	\$ 1.4572	\$ 1.3409	\$ 1.3608	\$ 1.4363	\$ 1.4288
Cheese - CME Block	\$ 1.5549	\$ 1.5890	\$ 1.6308	\$ 1.7052	\$ 1.6659	\$ 1.7111	\$ 1.6605	\$ 1.6674	\$ 1.5700
Cheese - CME Barrel	\$ 1.5290	\$ 1.6135	\$ 1.6250	\$ 1.6690	\$ 1.6313	\$ 1.6689	\$ 1.5840	\$ 1.6074	\$ 1.4500
Cheese - NASS	\$ 1.5750	\$ 1.6122	\$ 1.6557	\$ 1.7222	\$ 1.6997	\$ 1.7386	\$ 1.7145	\$ 1.6790	\$ 1.6682
Butter - World Market	\$ 1.6547	\$ 1.5139	\$ 1.4770	\$ 1.4231	\$ 1.3778	\$ 1.2375	\$ 1.3041	\$ 1.4042	\$ 1.3523
Butter - CME Cash	\$ 1.7166	\$ 1.7937	\$ 1.9309	\$ 1.9065	\$ 1.9056	\$ 2.1542	\$ 2.6690	\$ 2.4754	\$ 2.8850
Butter - NASS	\$ 1.6945	\$ 1.7355	\$ 1.8725	\$ 1.9065	\$ 1.9159	\$ 2.0438	\$ 2.4449	\$ 2.5734	\$ 2.6209
NFDM - World Market	\$ 1.1668	\$ 1.0234	\$ 0.9497	\$ 0.9171	\$ 0.8477	\$ 0.7612	\$ 0.8448	\$ 0.9242	\$ 0.8987
NFDM - Central A.O.M.	\$ 1.0788	\$ 1.0059	\$ 0.9735	\$ 0.9414	\$ 0.8583	\$ 0.7817	\$ 0.8769	\$ 0.9790	\$ 0.8800
NFDM - NASS	\$ 1.0217	\$ 0.9684	\$ 0.9464	\$ 0.9283	\$ 0.8366	\$ 0.7443	\$ 0.8007	\$ 0.8951	\$ 0.8761
Whey - Central A.O.M.	\$ 0.4416	\$ 0.4251	\$ 0.4129	\$ 0.3773	\$ 0.3364	\$ 0.2462	\$ 0.2044	\$ 0.2045	\$ 0.2125
Whey - NASS	\$ 0.4824	\$ 0.4610	\$ 0.4450	\$ 0.4245	\$ 0.3937	\$ 0.3108	\$ 0.2442	\$ 0.2309	\$ 0.2368
F. O. 6 Class I @ Tampa	\$ 20.96	\$ 20.90	\$ 21.23	\$ 21.54	\$ 21.93	\$ 21.68	\$ 21.74	\$ 21.24	\$ 21.88
Net Cl. I Prem. @ Tampa	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
F.O. 6 Class I Utilization	82.7%	83.3%	83.0%	84.0%	86.8%	83.0%	85.5%	87.0%	
F. O. 6 Blend @ Tampa	\$ 19.93	\$ 19.98	\$ 20.36	\$ 20.62	\$ 21.05	\$ 20.62	\$ 21.66	\$ 20.89	
PMI - Average SCC	316,000	314,000	255,000	327,000	370,000	404,000	401,000	368,000	
PMI - Average SPC	12,541	13,521	12,682	10,051	20,965	13,200	8,000	5,800	
PMI - Average PIC	33,215	32,637	29,203	22,893	25,224	20,030	21,200	15,100	

Class III Milk Futures	July	August	Sept.	October	Current
Nov-15	\$ 16.07	\$ 16.27	\$ 15.72	\$ 15.32	\$ 15.36
Dec-15	\$ 15.90	\$ 16.04	\$ 15.68	\$ 15.35	\$ 14.74
Jan-16	\$ 15.58	\$ 15.63	\$ 15.58	\$ 15.39	\$ 14.76
Feb-16	\$ 15.46	\$ 15.46	\$ 15.61	\$ 15.63	\$ 14.86
Mar-16	\$ 15.39	\$ 15.50	\$ 15.78	\$ 15.84	\$ 15.12
Apr-16	\$ 15.50	\$ 15.57	\$ 15.79	\$ 16.00	\$ 15.27
May-16	\$ 15.80	\$ 15.94	\$ 15.95	\$ 16.26	\$ 15.54
Jun-16	\$ 16.12	\$ 16.27	\$ 16.25	\$ 16.52	\$ 15.99
Jul-16	\$ 16.48	\$ 16.25	\$ 16.45	\$ 16.83	\$ 16.37
Aug-16		\$ 16.41	\$ 16.47	\$ 16.97	\$ 16.56
Sep-16			\$ 16.44	\$ 16.97	\$ 16.67
Oct-16				\$ 16.97	\$ 16.60

Mailbox Price Comparison		
FL	USDA	PMI
Oct-15		\$ 19.57
Sep-15		\$ 20.08
Aug-15		\$ 19.03
Jul-15	\$ 18.96	\$ 19.26
Jun-15	\$ 18.21	\$ 17.47
May-15	\$ 17.77	\$ 17.95
Apr-15	\$ 17.77	\$ 17.55
Mar-15	\$ 17.98	\$ 17.42
Feb-15	\$ 19.55	\$ 17.95
Jan-15	\$ 21.33	\$ 21.11
Dec-14	\$ 25.98	\$ 27.24
Nov-14	\$ 26.43	\$ 27.44

Note: Class III milk futures prices are quoted at the close on the last day of the month.