

# PREMIER PRESS

JANUARY 2012

## PMI's 3rd Annual Meeting

Scheduled for Tuesday, April 3, 2012 the meeting will be held at the Best Western Gateway Grand hotel in Gainesville. The membership meeting is scheduled to begin at 10:30 a.m. and will conclude with lunch on the premises. All members are encouraged to attend. This is a great time to come and find out what Premier is doing for its members and give your input to the co-operative.

## 2012 Georgia Dairy Conference

Hosted by Georgia Milk Producers, this year's conference will be held February 6-7, 2012 at the Savannah Riverfront Marriott in Savannah, GA. The conference will start on February 6<sup>th</sup> at 2:00 p.m. and will conclude the following day at noon. For more information go to [www.gamilk.org](http://www.gamilk.org).

## 2011 US Milk Production Breaks Record

According USDA Milk Production Report, 2011 passed prior records in milk production. 2011 milk production was 196.2 billion pounds, 3.4 billion more than 2010, or a percentage increase of 1.8%. The dairy herd ended 2011 with 9,221,000 milk cows, which equaled 80,000 more cows than December 2010. Milk per cow increased 184 lbs per cow or a 0.9% increase.



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## National Dairy Quality Awards

Chosen from 57 finalists in the national contest, five Platinum awards were given out along with 26 gold and 26 silver awards. The areas of focus for this award are SCC average, SPC average, incidence of clinical mastitis, cull rates, butterfat and protein percentages and milk production. Here are some facts about the farms and some of what they do to keep producing top quality milk year-round:

- Herd sizes varied from 15 cows up to 2,170 cows, with an average herd size of 217 cows.
- 80% of the herds were free stall/parlor type operations, with 60% using sand as bedding for the free stalls
- Two-thirds of the farms use the DHIA test results to monitor individual cow somatic cell counts.
- On 20% of the farms, only family members

did the milking. 60% of the farms utilized both family and non-family members for the milking chores, and on the final 20% of the farms hired non-family members do all the milking.

- Over 80% of the farms require milkers to wear gloves at all times while milking.
- Almost all farms strip some milk from each quarter prior to milking. About half pre-dip teats and then strip, while the others strip some milk and then pre-dip.
- 80% of the farms culture milk from clinically infected cows. Less than half run bulk tank cultures on a routine basis. Two-thirds of the farms have a fresh-cow monitoring program that includes somatic cell counts.

A majority of the farms use some type of anti-bacterial dry cow treatment that includes some type of sealant or barrier at the teat ends.

## PMI Board Changes

The Board of Directors reluctantly accepted the resignation of Michael Pedreiro as a director for PMI. We thank Michael for his willingness to serve the co-op and wish him well in his new endeavors. In accordance with the PMI bylaws, the Board appointed Louis Shiver to fill this vacated position until the Annual Meeting. We welcome Louis to the Board and are confident that his wisdom and business experience will serve Premier Milk greatly going forward.

In other Board action, Billy Wright of Wright Family Dairy – Baxley, GA was appointed to serve as PMI's representative on the Georgia ADA board. We are confident that Billy will represent PMI well amongst his peers on that board.

### WELCOME NEW MEMBERS!

PMI would like to welcome our newest members joining the cooperative during January: Louis and Keith Shiver – Mayo, FL; Foye and Brack Jackson – Mayo, FL; Earl Olcott – Branford, FL; Drew Smith – Nashville, GA; and American Dairyco – Bell, FL, Baconton, GA and Edwards, MS.

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# Premier Milk MARKET MINUTE

Commodity Prices	May	June	July	August	Sept	Oct	Nov	Dec	Current
Cheese - World Market	\$ 2.0412	\$ 2.0355	\$ 2.0236	\$ 1.9978	\$ 1.9448	\$ 1.8456	\$ 1.7889	\$ 1.7889	\$ 1.8768
Cheese - CME Block	\$ 1.6856	\$ 2.0975	\$ 2.1150	\$ 1.9725	\$ 1.7561	\$ 1.7231	\$ 1.8716	\$ 1.6198	\$ 1.5050
Cheese - CME Barrel	\$ 1.6902	\$ 2.0483	\$ 2.1124	\$ 1.9571	\$ 1.7010	\$ 1.7189	\$ 1.8963	\$ 1.5850	\$ 1.4850
Cheese - NASS	\$ 1.6534	\$ 1.8999	\$ 2.1243	\$ 2.1402	\$ 1.8592	\$ 1.7471	\$ 1.8415	\$ 1.8070	\$ 1.6053
Butter - World Market	\$ 2.4026	\$ 2.4366	\$ 2.4154	\$ 2.3417	\$ 2.1914	\$ 2.1574	\$ 1.9901	\$ 1.9193	\$ 1.9000
Butter - CME Cash	\$ 2.0724	\$ 2.1077	\$ 2.0443	\$ 2.0884	\$ 1.8724	\$ 1.8295	\$ 1.7351	\$ 1.6128	\$ 1.5600
Butter - NASS	\$ 2.0292	\$ 2.1287	\$ 2.0304	\$ 2.0695	\$ 1.9886	\$ 1.7893	\$ 1.7824	\$ 1.6119	\$ 1.5828
NFDM - World Market	\$ 1.6429	\$ 1.7000	\$ 1.6364	\$ 1.5713	\$ 1.4941	\$ 1.5267	\$ 1.4940	\$ 1.4716	\$ 1.4545
NFDM - Central A.O.M.	\$ 1.6450	\$ 1.6781	\$ 1.6610	\$ 1.5863	\$ 1.5388	\$ 1.4900	\$ 1.4713	\$ 1.4519	\$ 1.4300
NFDM - NASS	\$ 1.6120	\$ 1.6520	\$ 1.6159	\$ 1.5739	\$ 1.5439	\$ 1.5109	\$ 1.4522	\$ 1.4201	\$ 1.4151
Whey - Central A.O.M.	\$ 0.4894	\$ 0.5050	\$ 0.5290	\$ 0.5488	\$ 0.5744	\$ 0.6050	\$ 0.6206	\$ 0.6394	\$ 0.7100
Whey - NASS	\$ 0.4929	\$ 0.5233	\$ 0.5494	\$ 0.5691	\$ 0.5926	\$ 0.6152	\$ 0.6380	\$ 0.6538	\$ 0.7020
F. O. 6 Class I @ Tampa	\$ 25.15	\$ 25.72	\$ 26.43	\$ 26.83	\$ 27.18	\$ 24.96	\$ 23.85	\$ 23.87	\$ 24.20
Net Cl. I Prem. @ Tampa	\$ 3.17	\$ 3.25	\$ 3.17	\$ 3.17	\$ 3.17	\$ 3.17	\$ 3.17	\$ 3.17	\$ 3.17
F.O. 6 Class I Utilization	80.0%	82.4%	84.8%	86.7%	87.5%	85.9%	85.3%	87.0%	
F. O. 6 Blend @ Tampa	\$ 24.18	\$ 25.04	\$ 25.44	\$ 26.18	\$ 26.17	\$ 23.77	\$ 23.15	\$ 22.79	
PMI - Average SCC	223,166	254,403	291,897	315,910	312,544	285,330	278,990	282,718	
PMI - Average SPC	8,771	15,273	17,889	13,391	10,722	10,289	8,331	11,211	
PMI - Average PIC	14,550	15,834	23,607	15,581	13,795	14,799	13,716	38,844	
Premiums Paid - PMI	\$ 0.52	\$ 0.49	\$ 0.39	\$ 0.40	\$ 0.43	\$ 0.47	\$ 0.50	\$ 0.33	
PMI Cen FL Price	\$ 23.60	\$ 25.39	\$ 25.87	\$ 26.89	\$ 26.79	\$ 24.34	\$ 23.88	\$ 23.53	

(with rBST-free premium)

Price Forecasts	Jan	Feb	Mar	Apr	May	June	July	August	Sept
PMI Cen FL Price	\$ 23.75	\$ 22.33	\$ 21.40	\$ 21.22	\$ 21.06	\$ 21.50	\$ 21.73	\$ 21.84	\$ 22.17

(with rBST-free premium)

Class III Milk Futures	August	Sept	Oct	Nov	Dec	Current
Jan-12	\$ 17.35	\$ 16.30	\$ 16.84	\$ 17.19	\$ 17.26	\$ 17.08
Feb-12	\$ 17.03	\$ 16.19	\$ 16.44	\$ 16.90	\$ 17.43	\$ 16.51
Mar-12	\$ 17.04	\$ 16.24	\$ 16.48	\$ 16.93	\$ 17.46	\$ 16.65
Apr-12	\$ 16.93	\$ 16.15	\$ 16.45	\$ 16.85	\$ 17.36	\$ 16.66
May-12	\$ 16.92	\$ 16.31	\$ 16.50	\$ 16.85	\$ 17.25	\$ 16.77
Jun-12	\$ 16.99	\$ 16.59	\$ 16.49	\$ 16.84	\$ 17.12	\$ 17.00
Jul-12	\$ 17.10	\$ 16.89	\$ 16.72	\$ 17.07	\$ 17.24	\$ 17.13
Aug-12	\$ 17.08	\$ 17.04	\$ 16.86	\$ 17.10	\$ 17.30	\$ 17.18
Sept-12		\$ 17.12	\$ 16.98	\$ 17.03	\$ 17.32	\$ 17.18
Oct-12			\$ 16.81	\$ 16.92	\$ 17.07	\$ 17.05
Nov-12				16.94	\$ 16.99	\$ 17.05
Dec-12					\$ 17.05	\$ 17.05

MILC Projections	
Oct-11	\$ -
Nov-11	\$ -
Dec-11	\$ -
Jan-12	\$ -
Feb-12	\$ 0.02
Mar-12	\$ 0.07
Apr-12	\$ -
May-12	\$ -
Jun-12	\$ -
Jul-12	\$ 0.03
Aug-12	\$ -
Sep-12	\$ -

Note: Class III milk futures prices are quoted at the close on the last day of the month.